Mt. Juliet Chrysler Dodge Jeep Ram · Know Before You Buy



2023 Ford Explorer XLT

34,391 miles Stock **RXH3593**

VIN **1FMSK8DH4PGB40079**

$31,756

Advertised total price on our website (with the processing fee)

Our last 4 used Ford Explorer sales went in a median of 27 days

IS THE PRICE FAIR? WHAT THE PRICE SITES SAY

CarGurus™

Fair price

CarGurus says: "Fair Deal"

Price it saw: **$31,756** (with the processing fee)

As of Nov 20, 2026

Autotrader KBB.com THE TRUSTED RESOURCE

Unavailable

Price it saw: **$31,756** (with the processing fee)

As of Nov 20, 2026

TRUECar

Above market

TrueCar says: "High Price"

Price it saw: **$31,756** (with the processing fee)

As of Nov 20, 2026

CARFAX

No rating shown

No current rating for this car.

CARFAX VEHICLE HISTORY

A CARFAX report link is not available for this car right now. Ask us and we will get you the report.

OPTIONS THAT ADD TO THIS CAR'S J.D. POWER VALUE

Equipment and options on this car that raise its J.D. Power book value. J.D. Power is the guide used to value used vehicles.

✓ Luggage Rack	+$50	✓ Co-Pilot 360 Assist Plus Pkg.	+$900
✓ Towing/Camper Pkg	+$400	✓ Panoramic Power Sunroof	+$475

Together these add **+$1,825** to the J.D. Power retail value.

Amounts are what each option adds to the J.D. Power retail value. Value as booked in J.D. Power on Nov 20, 2026.

VEHICLE BUILD SHEET

Standard equipment and factory options for this 2023 Ford Explorer. This is a build sheet from vehicle data, not the manufacturer's window sticker. It is based on the factory build data for this vehicle's VIN.

TRIM
XLT · XLT 4WD

EXTERIOR COLOR
Carbonized Gray

INTERIOR COLOR
Ebony/Light Slate

ENGINE
2.3L, 4-cylinder, turbocharged, 300 hp, 310 lb-ft

DRIVETRAIN
AWD

FUEL ECONOMY
20 city / 27 highway mpg

Base suggested price	$40,570.00
Factory-installed options	$9,115.00
Destination charge	$1,595.00
Total suggested price when new	**$51,280.00**

Factory-installed options and packages

- **Trailer Tow Package - Class IV: Includes class IV trailer hitch and 4-pin and 7-pin wiring harness connectors. $545.00** ADDS TO VALUE
- 50-State Emissions System
- XLT Sport Appearance Package **$1,995.00**
  - liftgate applique
  - grille mesh insert
  - Light Slate seats with Medium Slate contrast stitching in all rows
  - stretch diamond instrument panel appliques
  - gloss black sideview mirror caps
  - dual chrome exhaust tips
  - Light Slate unique door trim panel insert with contrast stitching
  - lower bodyside cladding insert
  - carbonized gray 'EXPLORER' badge on hood
  - 20 inch carbonized gray-painted 10-spoke alloy wheels
  - 'EXPLORER' unique branded front floor mats
  - P255/55R20 all-season tires.
  - skid plate elements
  - Includes carbonized gray-painted finish on the following items: grille bars

- Ford Co-Pilot360 Assist+ **$995.00**
  - evasive steering assist
  - Includes adaptive cruise control with stop and go
  - voice activated touchscreen navigation system with pinch-to-zoom capability
  - lane centering
  - SiriusXM Traffic and Travel Link.
  - traffic sign recognition
- Equipment Group 202A **$3,540.00**
  - LED fog lamps
  - ActiveX seating material
  - SecuriCode keyless entry keypad.
  - silver-painted front skid plate elements
  - 8-way power passenger seat
  - Includes vehicle with standard equipment
  - remote start system
  - heated steering wheel
- Cargo Area Management System: Includes cargo net, cargo well rubber mat, and reversible load floor. **$165.00**
- All-Weather Floor Liners with Front and Rear Carpet Floor Mats **$200.00**
- Dual Panel Moonroof **$1,695.00**
- 4G LTE Wi-Fi Hotspot Credit **$-20.00**

Standard equipment

Safety

- Back-Up Camera
- Side Impact Beams
- Dual Stage Driver And Passenger Seat-Mounted Side Airbags
- Reverse Sensing System Rear Parking Sensors
- Ford Co-Pilot360 - BLIS (Blind Spot Information System) Blind Spot
- Ford Co-Pilot360 - Pre-Collision Assist with Pedestrian Detection and Cross-Traffic Alert
- Collision Mitigation-Front
- Driver Monitoring-Alert
- Tire Specific Low Tire Pressure Warning
- Dual Stage Driver And Passenger Front Airbags
- BLIS (Blind Spot Information System) Blind Spot Warning
- Safety Canopy System Curtain 1st, 2nd And 3rd Row Airbags
- Airbag Occupancy Sensor
- Driver And Passenger Knee Airbag
- Mykey System -inc: Top Speed Limiter, Audio Volume Limiter, Early Low Fuel Warning, Programmable Sound Chimes and Beltminder w/Audio Mute
- Rear Child Safety Locks
- Outboard Front Lap And Shoulder Safety Belts -inc: Height Adjusters and Pretensioners
- Back-Up Camera w/Washer
- BLIS (Blind Spot Information System) Blind Spot
- Pre-Collision Assist with Pedestrian Detection and Cross-Traffic Alert
- Rear Collision Warning
- Pre-Collision Assist with Pedestrian Detection
- Pre-Collision Assist with Pedestrian Detection and Rear Collision Warning

Exterior

- Lip Spoiler
- Perimeter/Approach Lights
- Headlights-Automatic Highbeams
- LED Brakelights
- **Roof Rack Rails Only** ADDS TO VALUE
- Power Liftgate Rear Cargo Access

- Grille w/Chrome Bar
- Galvanized Steel/Aluminum Panels
- Speed Sensitive Variable Intermittent Wipers
- Deep Tinted Glass
- Fixed Rear Window w/Fixed Interval Wiper, Heated Wiper Park and Defroster
- Chrome Bodyside Insert, Black Bodyside Cladding and Black Wheel Well Trim
- Fixed Rear Window w/Wiper and Defroster
- Fixed Rear Window w/Wiper, Heated Wiper Park and Defroster
- Fixed Rear Window w/Yes Wiper, Heated Wiper Park and Defroster
- Non-Metallic Paint
- Tires: P255/65R18 AS BSW -inc: mini spare
- Steel Spare Wheel
- Clearcoat Paint
- Body-Colored Door Handles
- Body-Colored Front Bumper
- Body-Colored Rear Bumper w/Black Rub Strip/Fascia Accent
- Black Side Windows Trim, Black Front Windshield Trim and Black Rear Window Trim
- Spare Tire Mounted Inside Under Cargo

Interior

- 1st Row Heated Seats
- 2 Seatback Storage Pockets
- Manual Adjustable Rear Head Restraints
- Redundant Digital Speedometer
- Analog Appearance
- Outside Temp Gauge
- Systems Monitor
- Delayed Accessory Power
- Driver / Passenger And Rear Door Bins
- Cargo Space Lights
- Cargo Area Concealed Storage
- Trunk/Hatch Auto-Latch
- Securilock Anti-Theft Ignition (pats) Immobilizer
- Perimeter Alarm
- Air Filtration
- 4 12V DC Power Outlets
- Driver And Passenger Heated-Cushion, Driver And Passenger Heated-Seatback
- Interior Trim -inc: Piano Black/Metal-Look Instrument Panel Insert, Piano Black/Metal-Look Door Panel Insert, Piano Black Console Insert and Chrome/Metal-Look Interior Accents
- Driver Information Center
- Leather Steering Wheel
- Manual Adjustable Front Head Restraints and Manual Adjustable Rear Head Restraints
- Front Center Armrest and Rear Single Seat Mounted Armrest
- Rear Carpet Floor Trim
- Carpet Floor Trim
- Fade-To-Off Interior Lighting
- 8-Way Driver Seat
- Passenger Seat
- Front Center Armrest and Rear Seat Mounted Armrest Outboard Only
- Manual Tilt/Telescoping Steering Column
- Leather/Metal-Look Steering Wheel
- Front Cupholder
- Rear Cupholder
- Compass
- Remote Releases -Inc: Power Cargo Access
- Cruise Control w/Steering Wheel Controls
- Locking Glove Box
- Day-Night Rearview Mirror
- Driver And Passenger Visor Vanity Mirrors w/Driver And Passenger Illumination, Driver And Passenger Auxiliary Mirror
- Full Floor Console w/Covered Storage, Mini Overhead Console w/Storage and 4 12V DC Power Outlets
- Front And Rear Map Lights
- HVAC -inc: Underseat Ducts and Headliner/Pillar Ducts

- Cloth Door Trim Insert
- Full Cloth Headliner
- Interior Trim -inc: Metal-Look/Piano Black Instrument Panel Insert, Metal-Look/Piano Black Door Panel Insert, Piano Black Console Insert and Chrome/Metal-Look Interior Accents
- Driver Foot Rest

Mechanical

- 3.58 Non-Limited-Slip Rear Axle Ratio
- 4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs, Brake Assist, Hill Descent Control, Hill Hold Control and Electric Parking Brake
- Multi-Link Rear Suspension w/Coil Springs
- Strut Front Suspension w/Coil Springs
- Auto Locking Hubs
- Dual Stainless Steel Exhaust
- Quasi-Dual Stainless Steel Exhaust
- 17.9 Gal. Fuel Tank
- Electric Power-Assist Speed-Sensing Steering
- Front And Rear Anti-Roll Bars
- Gas-Pressurized Shock Absorbers
- Towing Equipment -inc: Trailer Sway Control
- Regenerative Alternator
- Battery w/Run Down Protection
- Automatic Full-Time Four-Wheel Drive
- Transmission w/Driver Selectable Mode
- 50 State Emissions System Flexible Fuel Vehicle (FFV) system is standard equipment for vehicles with the 3.3L Ti-VCT V6 FFV engine.
- GVWR: 6,160 lbs
- Engine: 2.3L EcoBoost I-4 -inc: auto start-stop technology
- Front And Rear Anti-Rolls

Entertainment

- Integrated Roof Antenna
- Streaming Audio
- 6 Speakers
- Bluetooth Wireless Phone Connectivity
- 2 LCD Monitors In The Front
- 2 Monitors In The Front

RECONDITIONING COMPLETED ON THIS CAR

No completed reconditioning orders are on file for this car yet.

Ratings are each site's own assessment on the date shown and can change when prices or the market change. Each price shown is the price that site saw on that date. Prices on our website include the processing fee but not taxes, title or license. Activity counts and appointments are updated each morning. Prepared November 20, 2026 by Mt. Juliet Chrysler Dodge Jeep Ram, (615) 784-1155.